

## Company Profile

UniLegal is a corporate and personal consultant on business processes in the following areas:

### Compliance

comprehensive maintenance of legal, financial and reputational security of the business

### Financial Consulting

improving investment performance of the business,  
increasing financial stability, optimizing the use of  
resources

### Legal Services

comprehensive protection of corporate interests  
and interests of business owners ranging from tax  
matters to intellectual property

### Management

increasing efficiency and productivity of corporate  
management, building or optimizing business  
processes in the company

### Marketing

introduction of efficient marketing strategies in the  
business aimed at increasing sales and revenues

Compliance is UniLegal's primary area of business. We take pride in our unique developments and proprietary techniques, thanks to which we can test any company's compliance with the minimum legal requirements in the Russian Federation (non-industry specific) in twelve business areas in a single working day. Having completed the audit, we provide support and monitor how our recommendations are implemented in the company's operations. Furthermore, we develop and implement industry-specific and complex compliance systems subject to the Client's requests and audit results.

UniLegal has been operating since 2008 and its portfolio contains dozens of completed projects in diverse fields of business. We have experience of implementing compliance projects at different levels, including international projects, such as participation in the development of an environmental compliance roadmap within the UN Environment Program (UNEP); regional projects, such as introduction of compliance policies in Russia's regions; and corporate projects, such as introduction of compliance standards in companies, holdings, corporations and companies that are partially or fully owned by the government. The managing partners of UniLegal are experts of the National Compliance Association. Specialists at UniLegal adhere to the legislation of the Russian Federation, judicial practice, information letters of controlling, supervising and law-enforcement bodies, as well as international laws and ISO international standards in the areas of compliance and management.

UniLegal aspires to satisfy the Client's needs to the greatest possible extent by taking a complex approach and provides a vast range of services conducive to efficient operations of small and medium-sized businesses.

UniLegal is interested in the economic development of Russia. One of our company's goals is to improve the local business culture and legal knowledge of Russian entrepreneurs, and for these

purposes specialists of our company take part in various events organized for budding entrepreneurs and for more experienced businessmen.

The managing partners of UniLegal are graduates from Russia's leading universities, including Moscow State Institute of International Relations (MGIMO) under the Ministry of Foreign Affairs of Russia and Lomonosov Moscow State University.

One of UniLegal's advantages is a highly developed professional network of partners not only from Russia, but also from Kazakhstan, Ukraine, Belarus and some European countries (Malta, Spain) etc.

### **Essential events 2019**

- Official registration “Compliance Risks Identification Techniques and Methods of Introduction of the Business Legal and Financial Security System (Corporate Compliance System) for Russian Residents” and “Recommendations how to Minimize Compliance Risks and Introduce the Business Legal and Financial Security System (Corporate Compliance System) for Russian residents”.
- Successful commencement of compliance testing applying our own techniques.
- UniLegal Company has been chosen by JSC “United Electronic Market Place” – the largest operator of electronic trading in Russia to be its infrastructural partner in compliance-check of suppliers in commercial and state procurements' market (upon the Federal laws №223-FZ and №44-FZ), that aims to ensure the increase of quality of competition in the trading market, minimize the risks of non-fulfillment of contracts, and also satisfies execution of “March Decrees” of the President of Russia Mr. Vladimir Putin, especially in field of improvement of procurement system: <https://www.roseltorg.ru/compliance>.

### **Current events 2020**

- UniLegal Company participated in creation of Compliance And Business Ethics Committee in the Moscow Chamber Of Commerce And Industry
  - a. <https://mostpp.ru/guilds/komitety/komitet-mtpp-po-razvitiyu-komplaens-i-delovoy-etike/>
- Managing partner Anastasia Smaga became member of experts of the Labor And Social Politics Committee of the Moscow Chamber Of Commerce And Industry
  - a. <https://youtu.be/4Ak21RLvnbo?t=2147>
- With support of UniLegal Company the radio program “Compliance” has been launched on the radio Megapolis 89,5 FM dedicated to the responsible business conduct and compliance-minimum required from the Russian enterprises
  - a. <http://www.megapolisfm.ru/programs/compliance>
  - b. <http://compliancefm.online/>

Some records of our webinars held in Moscow Chamber of Commerce and other alliances of businesses (in association with experts from Russia/OECD center, ICA, etc.): [webinars](#). Our interviews or webinars for other platforms (Finversia, Moscow Department for Competitive Policy, Roseltorg, Pravo.tech): [interviews](#).

### **Managing partners:**

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